



# hook & winch

## **FROM THE DESK OF EXECUTIVE DIRECTOR BART GIESLER**

We are getting closer to...

**Stage 5** is expected on July 4th. If it happens as scheduled, it will be time to celebrate. Even with the restrictions lifted, things will never go back to where they were before.

**ITWA Tow Show** – August 21/22nd. I am excited about the work that President Moreland has put in to bring back the Trade Show. She has had a very active group that has helped her bring back the Show. Even if you were not part of the committee, they still need your help. Please take the time to RSVP. One of the most challenging parts of putting on a show is determining how many people will show up. I understand that you may not know until the day of the show because you have businesses to run and you don't pick the times the phone rings for a wreck.

While at the show, please take time to visit our vendors and sponsors. If you can't go to the show, please take the time to thank them for supporting ITWA. These little thank you's are important as they decide if sponsoring the show was worth it and if they should sponsor next year.

After we decided not to do our own trade show, several people have commented that they wanted the show to return. The agenda for the Tow Show is included and has activities for everyone. This is an opportunity for the industry to come together. By networking at the Tow Show, we will find that we have more in common than we acknowledge. I hope everyone can attend.

I think if nothing else, COVID has taught us that life can change quickly. One day business is operating as usual and the next day, everything stops and there are no cars on the road. It wasn't your fault that things changed; however, you are left to deal with those changes because you are in charge. I want to encourage everyone to review your company's employee handbook. Does it address issues when the employee is off the clock? I will be writing more about the subject. Stay tuned and stay safe.



## 2020 OFFICERS

### Chairman of the Board:

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# Spotlight on Training

If you have a training class scheduled, or know of one that may be of interest to our members, please let us know so we can share with our members.

*Please contact  
[Sue@northwesttowing.com](mailto:Sue@northwesttowing.com)  
to be added to this schedule.*

## WreckMaster Level 2/3

August 1-2, 2020 • Indianapolis, IN

## WreckMaster Level 4/5

August 29-30, 2020 • Evansville, IN

September 19-20, 2020 • Indianapolis, IN

## WreckMaster Rotator

September 12-13, 2020 • Evansville, IN

*\*\*Please visit the WreckMaster website for training postponements\*\**

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### Advertisers needed for 2020 Newsletter:

If you're interested in reaching all of our members during 2020 by advertising in our newsletter, just call Bart Giesler at 765-288-6041.

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## **FROM PRESIDENT MORELAND**

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I can't believe it is almost time for the Tow Show! I am so excited about all that we have planned for the show, and how it has come together. I would like to thank everyone for their ideas, and input, in what I think is going to be a quality show! It really has something for everyone.

The planning has not been without struggles, with everything that has transpired this year. I am grateful for all of the support we have received from our sponsors, who have gone above and beyond to make this happen. Not only have we had to deal with the problems relating to the virus, we are also competing with the American Towman show going on in Cleveland, which was rescheduled for the same weekend. We did lose some of our vendors to that, but they have all promised to come next year to Indiana. Also, the decision to support our show did not come easily for vendors that have also struggled with the weakened economy during this time. I am asking everyone to please make an effort to support the vendors that are coming to the show, and let them know how much we appreciate them!

This will be an expanded newsletter, I have put together an overview of all the activities we have scheduled for the show. Friday afternoon, there will be a directors meeting at 2:30pm, before we open the show. Vendors will open at 4 and then we will officially open the show with the cookout and opening ceremony, candlelight vigil, and entertainment. Saturday is jam packed with activities for the men, ladies, and kids, so be prepared to stay busy.

We will need lots of help, if anyone is able to come up early to assist, we will be putting together a signup sheet, to volunteer for 2 hour shifts. Contact myself, or Crystal and let us know when you are available.

We are planning a silent auction, so we still need donations for that, as well as donations for the ladies luncheon. Try to get your local vendors to donate something for the auction or ladies, try to get donations for the luncheon (purses).

We need to get registration forms back, no later than July 17th in order to give numbers to Fair Oaks for our show. So, please return your forms as soon as possible.

If you have any question or ideas, please feel free to contact me.

Till Next Time,

Sue



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## DOT CHAT

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Hello and welcome back! If you are new to the column I would like to take a minute and bring you up to speed on who I am. My name is Brent Hoover. I am a Master Trooper with the Indiana State Police. October marked my 15th year with the ISP. I am assigned to the Commercial Vehicle Enforcement Division or CVED for short. My primary daily duty is to enforce the State and Federal Regulations for CMVs in the State of Indiana. I am certified to complete Part A and B Inspections, as well as General Haz-mat and Cargo Tank inspections. I am also a Part B Instructor for the National Training Center, which means I teach new inspectors how to inspect and document Level 1 Inspections. I have competed twice in the North American Inspectors Championships. I am the current administrator of the CVED Facebook page where I post about tips and tricks to improve your pre-trip inspections and to avoid common roadside violations.

Well the month of June is in full swing and so is this crazy ride we are calling year 2020. In May the FMCSA has released some new hours of service. They will come into play in September of this year. Here are some changes that we will see in the future. Over the next few months we will dive into each category and explain more about how these new hours of service rules will help you.

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# Get To Know The New Rule

## Hours of Service Final Rule

The Federal Motor Carrier Safety Administration's top priority is safety on America's roadways. That's why the Agency is updating hours of service regulations to improve safety and increase flexibility for the nation's commercial vehicle drivers.

HOS Provision	Past HOS Rule	New HOS Rule	Impacts
<b>CMV Short-Haul Exemption</b>	Drivers using the short-haul exception may not be on-duty more than 12 hours and may not drive beyond a 100 air-mile radius.	Extends the maximum duty period allowed under the short-haul exception to 14 hours and to 150 air miles.	Improves safety and flexibility by increasing the number of drivers able to take advantage of the short-haul exception.
<b>Adverse Driving Conditions</b>	A driver may drive for not more than 2 additional hours beyond the maximum time allowed. However, this does not currently extend the maximum "driving window."	Allows a driver to extend the maximum "driving window" by up to 2 hours during adverse driving conditions.	Improves safety and flexibility by allowing drivers time to park and wait out the adverse condition or to drive slowly through it—which has the potential to decrease crash risk.
<b>30 Minute Break</b>	If more than 8 consecutive hours have passed since the last off-duty (or sleeper berth) period of at least half an hour, a driver must take an off-duty break of at least 30 minutes before driving.	Requires a 30-minute break after 8 hours of driving time (instead of on-duty time) and allows on-duty/not driving periods to qualify as breaks.	Improves safety and flexibility for drivers by increasing on-duty/non-driving time by up to 30 minutes—allowing drivers to reach their destination easier.
<b>Split-Sleeper Berth</b>	A driver can use the sleeper berth for an 8/2 split—8 hours of rest that does not count against the 14-hour limit, and 2 hours of rest that does count against the 14-hour driving window.	Modifies the sleeper-berth exception to allow drivers to split their required 10 hours off duty into two periods: an 8/2 split, and a 7/3 split—with neither period counting against the driver's 14-hour driving window.	Improves safety and flexibility for drivers by potentially increasing the use of sleeper berths because drivers using a berth have additional hours to complete 11 hours of driving.

The new rule would not increase driving time and would continue to prevent CMV operators from driving for more than 8 consecutive hours without at least a 30-minute change in duty status.

Learn More at [WWW.FMCSA.DOT.GOV](http://WWW.FMCSA.DOT.GOV)

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Bert's Towing	Indiana Finest Wrecker	Ray & Wally's Area Garage
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## ITWA LADIES AUXILIARY

I hope this finds everyone doing well and looking forward to the Tow Show. The plans for the show are coming along nicely. As you read the overview of all the show activities, you will see that this show is family oriented...so bring your entire family for a "Towing Adventure in the Country."

In the last newsletter I mentioned that the vendors will be showcasing their services and products, along with some equipment demonstrations. I cannot emphasize enough how important our vendors and sponsors are to the success of this show. It took a lot of thought and consideration on their part. We appreciate their support. So please come out to the show and "show" your appreciation and "support" for these businesses that have so generously partnered with us.

We still have some sponsorship opportunities available. Please let us know if you would like to sponsor an activity. We will also need volunteers to work 2 hour shifts. Please let myself or Sue know if you would like to help. We also need donations for the silent auction and purse donations for the ladies luncheon. Please contact Sue or myself with information on donations that you plan to provide.

The registration forms included in this newsletter are due back by July 17. Please get your registration forms turned in as soon as possible, as we are working closely with Fair Oaks Farms on the details of the show.

This show is our opportunity to show how strong our association is and that we are all in this together. Each and everyone who attends will contribute to the success of the show and we are very thankful to have your support. I truly look forward to seeing everyone at the show!

Till Next Time...Please Stay Safe and Healthy

Crystal

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# **2020 TOW SHOW**

## **Marriott Hotel**

# **Reservation Instructions**

**Thank you for choosing to have your Event with us!**

**Here's your reservation link your guests can use to make reservations:**

***Book your group rate for Indiana Towing and Wrecking Association***

<https://www.marriott.com/event-reservations/reservation-linkmi?id=1581101732004&key=GRP&app=resvlink>

You will find the information for your online reservation link below. If you have questions or need help with the link, please do not hesitate to ask.

We appreciate your business and look forward to a successful event.

### **EVENT SUMMARY:**

**Indiana Towing and Wrecking Association**

**Start Date: Friday, August 21, 2020**

**End Date: Sunday, August 23, 2020**

**Last Day to Book:  
Thursday, July 23, 2020**

**Hotel(s) offering your special group rate:**

**Fairfield Inn & Suites Fair Oaks Farms for \$139 USD - \$149 USD per night**

***Book your group rate for  
Indiana Towing and Wrecking Association***

**Please Visit ITWA website  
to click links to reserve your room**

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## 2020 INDIANA TOW SHOW AT FAIR OAKS FARM

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### FRIDAY HIGHLIGHTS



**2:00 PM - REGISTRATION OPENS**

**2:30 PM - DIRECTORS MEETING IN THE JASPER BALLROOM**

**4:00 -6:00 PM- EXHIBITS OPEN – NEWTON BALLROOM AND OUTSIDE**

**4:00 PM - SILENT AUCTION BEGINS IN THE NEWTON BALLROOM**

**6:00 COOKOUT – FOOD AND FELLOWSHIP**

**FRIDAY NIGHT STREET PARTY SPONSORED BY INDIANA LIEN AND WORLDWIDE EQUIPMENT SALES**

**6:45 OPENING CEREMONY – WELCOME AND OPENING REMARKS  
NATIONAL ANTHEM BY COOK AND BELLE**

**6:50 PM- CANDLELIGHT VIGIL – OUTSIDE STAGE AREA  
RECOGNITION OF THE FALLEN TOWERS  
TOWMAN'S PRAYER BY JOANNE BLYTON PRESIDENT OF TRAA**

**7:15 PM- 9:15PM - CONCERT BY COOK AND BELLE**

**50/50 RAFFLE FOLLOWING CONCERT**

**Born and raised in the heartland, Bret and Michelle fell for music long before falling for each other.**

After decades of performing all over the country together and opening for artists such as Rascal Flatts, Lonestar, Charlie Daniels, Dierks Bentley, Montgomery Gentry, Trace Adkins, and Steve Miller Band, Bret and Michelle's passion to create and entertain have only grown. Whether you've watched them on their Emmy award winning TV show 'Cook and Belle's Playhouse', heard their songs on the radio, listened to one of their many records, or just listening for the very first time, you will feel and hear years of passion and hard work that had one thing in mind...You. Their powerful mix of country, soul, 60's and 70's, and gospel will take the entire family for a ride.

**ITWA WOULD LIKE TO THANK THE FOLLOWING SPONSORS FOR FRIDAY NIGHTS ACTIVITIES:**

**CANDLELIGHT VIGIL – SPONSORED BY KAPNICK INSURANCE**

**SECURITY SPONSORED BY – CHEEVER'S TOWING**

**DRINK STATIONS SPONSORED BY – KAPNICK INSURANCE AND INDIANA LIEN**

**FRIDAY NIGHT STREET PARTY – SPONSORED BY INDIANA LIEN, WORLDWIDE EQUIPMENT SALES, AND NORTHWEST TOWING**

## SATURDAY HIGHLIGHTS



**INDIANA LIEN**  
Mechanic's Lien Processors



**8:30AM – REGISTRATION OPENS**

**8:30AM - COMMITTEE MEETINGS –**

8:30 STRATEGIC PLANNING – BACK PATIO

8:30 TRAINING – BACK PATIO

9:30 – LEGISLATIVE – BACK PATIO

**8:30 – 11 AM BEAUTY CONTEST REGISTRATION (ITWA BOOTH)**

**BEAUTY CONTEST SPONSORED BY:**



*Vander Haag's*



**10:00 AM – VENDORS OPEN**

**10:00 AM – SILENT AUCTION OPENS**

**11 AM – ROTATOR CHALLENGE – WORLDWIDE EQUIPMENT**

ROTATE A BUCKET FILLED WITH WATER FROM ONE SIDE OF TRUCK AROUND CORNER AND PLACE ON TARGET. TIME PENALTY FOR SPILLING WATER.

**NOON – POWER OF THE PURSE LADIES LUNCHEON - \$20**

**SPONSORED BY ZIP'S AWDIRECT**

Our luncheon/fundraiser for the tow show will be called the "Power of the Purse Fundraiser." It is geared to empowering women.

We will have a special guest speaker joining us, Joanne Blyton, who is the president of TRAA. Who better to talk about the empowerment of women!! The cost for the luncheon will entitle the guest to lunch and one chance for a ticket to win a purse. At the luncheon guests have the opportunity to buy more tickets (say at 1.00 per ticket) to win a purse of their choice. (They put their tickets in the paper bag in front of the purse they like, and then tickets for the winner are drawn from each bag to select the winner.)

## SATURDAY HIGHLIGHTS – CONTINUED

**NOON- BEAUTY CONTEST JUDGING – NORTH LOT - \$30/\$35**

**Judges: Tom Breese, Donald Griffin, Devin McBride**

**WINNERS WILL BE FEATURED ON OUR NEW WEBSITE!!**

**\*\*PARTICIPANTS WHO PLACE 1ST OR 2ND WILL BE  
ACKNOWLEDGED WITH AWARDS ON SATURDAY NIGHT DURING  
THE COOKOUT!!\*\***

**\$30 PER ENTRY IF ENTERED/ PAID BEFORE JULY 15TH**

**\$35 PER ENTRY IF ENTERED/PAID AFTER JULY 15<sup>TH</sup>**

**Classes offered will be: Light Duty, Medium Duty, Heavy Duty,  
Antique, and Best in Show!**



**1:00 PM – WORLDWIDE EQUIPMENT SALES DEMONSTRATION**

**ALL THE LATEST AND GREATEST EQUIPMENT FROM WORLDWIDE**

**3PM TIRE/BOOM CONTROL WATER LIFT/ TIRE CHALLENGE-  
WORLDWIDE BOOTH**

Lift a tire that is lying flat with 6 cups of water on it, extend the boom and lay the tire back to the ground in target area without spilling the water. You will be rated on speed, with a time penalty if water is spilled.

**3:30 PM- SILENT AUCTION ENDS**

Winners pay at ITWA Registration desk.

**3:30 – 5:00 KID'S ACTIVITY – FAIR OAKS ADVENTURE!**

When the kid's get antsy, they can unleash their energy on an indoor ropes course at the Pork Education Center, go rock climbing on the Udder Heights Giant Rock Climbing Milk Bottle, Moo Choo Train, Holstein Hauler, Toddler Tractors and Cowabunga Bungee Trampolines!



## SATURDAY HIGHLIGHTS – CONTINUED

**HEDINGER'S  
EQUIPMENT**

**2 LOCATIONS TO SERVE YOU**  
**321 S. WILDER ST., GREENSBURG, IN.**  
**7035 BROOKVILLE RD., INDIANAPOLIS**  
**PHONE 812-663-7885**

**5:00 PM – HEDINGER NIGHT BEGINS**

**SATURDAY NIGHT FUNCTIONS ARE SPONSORED BY HEDINGER'S EQUIPMENT**

**5:00 PM – COOKOUT- FOOD AND FELLOWSHIP**

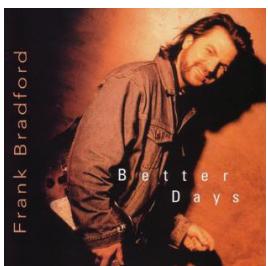
Catch up on the day's events with friends, and enjoy the night's Activities.

**5:45 BEAUTY CONTEST WINNERS AWARDED AT THE STAGE**

**6:00- 7:15 PM – HEDINGER'S HD PRODUCT DEMONSTRATION**

**7:15 -9:00 PM -ENTERTAINMENT - GREG RHODES WITH  
FRANK BRADFORD**

From the heart of Indiana **Greg Rhodes** is a natural country/ pop singer. He's hails from Muncie, Indiana and has written some great Indiana music.



**Frank Bradford** is an accomplished Indiana musician with a voice and style that is truly his own! Performing with many Indianapolis based groups including Carl Storie and the Wright Brothers, he was also the singer for Roadmaster's reunion shows.

**9:00 PM – LIGHT UP THE NIGHT- LIGHT SHOW**

Visit all the trucks participating in the light show and cast your vote for the "People's Choice Award" for the best light display!

Winner awarded after the 50/50 Raffle Drawing

**10:00 PM – 50/50 RAFFLE DRAWING/ SHOW ENDS**

**10:15 PM – LIGHT SHOW WINNER ANNOUNCED**

**KAPNICK**  
INSURANCE GROUP



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## 2020 INDIANA TOW SHOW REGISTRATION

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- The first 100 people to register each night for the cookout on Friday and Saturday night will be free! After that, meals may be purchased on site, from Fair Oaks Farm at the show, or ITWA in advance. You must have a ticket to be served a free meal!

*\*Note: Free meals are reserved for ITWA members/companies and their families only.*

- Kid's activity is free for all who want to attend, but you must pre-register so we have a count for Fair Oaks Farm, you must have an armband to obtain free admission to the activity.
- The Entry Fee for the Beauty Contest will be \$30 in advance and \$35 at the show. Trophies/ plaques will be awarded and winners featured on our new Website. See separate entry form for Beauty Contest.
- Entry in the Water/Lift and Rotator Challenges will be free, and prizes will be awarded. Sign up day of show at Worldwide Equipment Sales Booth
- Entry in the "Light up the Night Light Show" is free. Winner will be selected by the People's Choice method. One vote per family. Trophy/Plaque will be awarded. Sign up day of show at the ITWA Registration Booth.
- Ladies "Power of the Purse" luncheon tickets will be \$20 and must be purchased in advance.
- Souvenir Show T-Shirts must be ordered in advance, and pick up will be at show. Cost per shirt is \$15.
- Entertainment each night is complimentary for all, plan to come and enjoy the fellowship of your fellow members.
- Drink stations will be located in the inside vendor area on Saturday from 12-5pm, and outside vendor areas on Friday night from 5-10pm and Saturday from 12-10pm.
- Outside table and chairs will be provided, but feel free to bring a lawn chair if you like.
- Pickup all tickets, armbands, and shirts at ITWA booth at show.



ENTRY #

CLASS



## 2020 INDIANA TOW SHOW AT FAIR OAKS FARM BEAUTY CONTEST ENTRY

Company: \_\_\_\_\_ Driver: \_\_\_\_\_

Address: \_\_\_\_\_ City, St. Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Owner: \_\_\_\_\_

Chassis Make: \_\_\_\_\_ Model: \_\_\_\_\_ Yr. \_\_\_\_\_ GVRW \_\_\_\_\_

Body Make: \_\_\_\_\_ Model: \_\_\_\_\_ Yr. \_\_\_\_\_ Rating \_\_\_\_\_

Are you a member of a towing association? (Y) (N)

Name of Association: \_\_\_\_\_

Note: Unit must have a manufacturer sticker in the door.

\*\*Mark (Circle) only one class per entry form. One truck per entry form. \*\*

CLASS A - WRECKER/ROLLBACK	UNDER 25,999 GVWR	\$30.00	\$35.00
CLASS B - MED. DUTY WRECKER	26,000-33,000 GVWR	\$30.00	\$35.00
CLASS C - HEAVY DUTY CLASS	OVER 33,001 GVWR	\$30.00	\$35.00
CLASS D - ANTIQUES	OVER 25 YEARS	\$30.00	\$35.00

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**ITWA WOULD LIKE TO THANK ALL OF OUR SPONSORS FOR 2020. WE COULD NOT DO THIS WITHOUT YOU!!**

**FRIDAY NIGHT STREET PARTY:**

INDIANA LIEN

WORLDWIDE EQUIPMENT SALES

NORTHWEST TOWING

**SATURDAY NIGHT COOK OUT/ DEMO:**

HEDINGER'S EQUIPMENT

**FRI/SAT SECURITY:**

CHEEVER'S TOWING

**LIGHT UP THE NIGHT LIGHT SHOW:**

KAPNICK INSURANCE

**BEAUTY CONTEST:**

DOUBLE T TOWING

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**CANDLELIGHT VIGIL:**

KAPNICK INSURANCE

**POWER OF THE PURSE LADIES LUNCHEON:**

ZIP'S AW DIRECT

**DRINK STATIONS:**

KAPNICK INSURANCE

INDIANA LIEN

RANGER SST



# INDIANA TOWING AND WRECKER ASSOCIATION TOW SHOW



## 2020 SPONSORSHIP PAYMENT FORM

Please check items you would like to help sponsor and complete form and email back to: [sue@northwesttowing.com](mailto:sue@northwesttowing.com) as soon as possible. Sponsorships and advertising must be paid in full and sent in with this order form and are on a first come, first serve basis.

Credit cards are preferred form of payment, but checks can be sent to Indiana Towing and Wrecker Association, Attn: Sue Moreland, 3203 North 375 East, Anderson IN 46012.

<input type="checkbox"/> Friday Night Street/Welcome Party	\$750.00
<input type="checkbox"/> Saturday Night Cook Out/Entertainment	Taken
<input type="checkbox"/> Friday/Saturday Night Security	\$250.00
<input type="checkbox"/> Saturday Light up the Night Light Show	\$250.00
<input type="checkbox"/> Beauty Contest Winners/Awards	\$500.00
<input type="checkbox"/> Candlelight Vigil/ Fallen Hero Sponsor	\$250.00
<input type="checkbox"/> Ladies Luncheon – The Power of the Purse Sponsor	\$250.00
<input type="checkbox"/> Drink Station Sponsors Friday/Saturday	\$250.00
<input type="checkbox"/> Tow Show General Supporter	\$250.00
<b>Total All Sponsorships:</b>	<b>\$ _____</b>

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Name of Company: \_\_\_\_\_

Name of Contact: \_\_\_\_\_

Contact Phone Number: \_\_\_\_\_ Contact Fax Number: \_\_\_\_\_

Contact Email: \_\_\_\_\_

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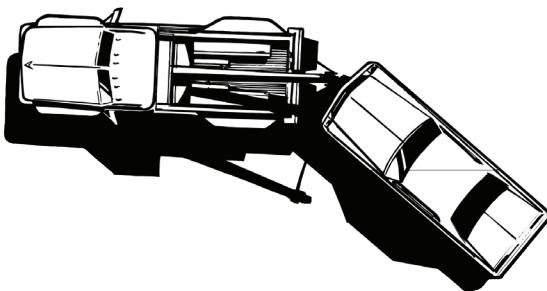
\*Limited time offer valid for new Speedway SuperFleet Mastercard applications received from 1/1/2020 through 12/31/2020. New approved accounts will earn 15 cents per gallon rebate on Speedway fuel purchases in the first three months after account setup. Rebates are cents per gallon based on the number of gallons purchased at Speedway locations per calendar month. The maximum promotional rebate in any one-month period, regardless of billing terms, is \$300. Rebates are subject to forfeiture if account is not in good standing.

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\*Fees may apply

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AAA Hoosier Motor Club	317-923-1500	Lynch-Chicago	708-233-1112
Ariens Specialty Brands	812-738-3058	Matjack	317-359-3078
Austin Insurance	270-444-6818	ONI Risk Partners	217-477-5396
Auto Data Direct	850-877-8804	Pacific General Insurance	800-888-0545
Environmental Remediation Services, Inc.	866-489-7062	Pence, Brooks, Bolander & Shepherd	317-462-9204
Hays Companies	801-580-5501	Superfleet Central IN	800-831-8076 ext 2043
Hedinger's Equipment	812-663-7885	Vander Haag's	574-946-6149
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