



hook & winch

FROM THE DESK OF EXECUTIVE DIRECTOR BART GIESLER

As I was working in the garden this past weekend, I realized most of what I was doing was actually getting ready for next year. I increased the size of the garden and tilled up the new area. It made me think that it is not much different than ITWA having a meeting to discuss legislation – it is more about the future than this year. I thought that preparing legislation is similar to planning a garden – you know that you put in a lot of work – there is lots of fertilizer (I cleaned it up from what I wanted to say) – lots of waiting – lots of outside circumstances outside your control – and you don't know what you are going to get until the end.

We had a Zoom meeting on September 29 to discuss legislation regarding the ability of salvage yards to accept open titles for vehicles more than 15 years old. As a result of this change, the process for disposing of vehicles by towing has gotten more time-consuming and/or costly. As a result of the discussion, ITWA will reach out to the Indiana State Police and find out what the concerns were that prompted the legislative change, and to see if there are ways we can fix our problems, while allowing ISP to do its job of preventing theft and fraud.

We also are looking at legislation that would reduce the cost of newspaper advertisements that are required as part of the mechanic lien process. We have found that the rates that newspapers charge varies greatly across the state. We believe that when the BMV advertised in newspapers to dispose of abandoned cars, they received the government rate. We are doing the job they previously did, and we are performing a government function of disposing of abandoned cars; therefore, we should be charged the government rate. We have reached out to Chairman Doug Miller (R-Elkhart) about the legislation. He allowed us to add a provision in a bill last session; however, our provision was not able to stay in the legislation as it moved forward.

During open discussion, the issue of the 50 mile exemption for towing companies was discussed. The question was raised was, "What happens if a recovery vehicle is pulling a swap-out vehicle (one that is not disabled)?"

Current law reads "*IC 9-20-2-3 The movement of a disabled vehicle or combination of vehicles for a distance that does not exceed fifty (50) highway miles by a registered recovery vehicle or by a vehicle described in IC 9-18.1-6-5 is exempt from the dimension and weight limits under this article.*"

We are going to do additional research on the issue and see if we need to amend the law.

In order for ITWA to be successful in our legislative agenda, we need information from you if these issues have been problematic for you. Please send ITWA any examples that you have on these issues. We will need to have our legislative requests in to legislators around Thanksgiving. ITWA expects the upcoming session to go quickly, as it is a short session and the legislators will be running in newly drawn districts starting with the May primary.



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ITWA MEMBER CLASSIFIEDS

DO YOU HAVE AN ITEM THAT YOU ARE LOOKING TO BUY OR SELL?

Starting next month we will be listing member ads for free in the newsletter at no cost to our members. Do you have a truck you were going to trade in? Try selling it directly to a member first. Looking for something special to buy? Place a "Wanted ad" and see if any other member may have it for sale.

Send your ads to sue@northwesttowing.com before the 15th of the month to be included in next month's newsletter.

ITWA WEBSITE REMINDER

ITWA is emailing
the newsletter.

If you would like a hard copy,
please contact ITWA. For full
access to the membership
information online,
the password is itwa2021!

FROM THE DESK OF PRESIDENT MORELAND

During the last month, I had the pleasure of attending celebrations for two of our long-time members. It makes my heart proud to see all of their accomplishments and the success they have had. Congratulations to the Hercamp family and the Bell family for these great accomplishments!

On Saturday August 28th the Hercamp family celebrated their 50-year anniversary in business with an open house for their community and friends. The celebration was hosted at 31 Wrecker Service in Seymour. They had their equipment on display for all to see, a pulled pork meal with sides, games and children's activities. They had a ton of door prize drawings, the local radio station was there, and at 2pm they held a live recovery demonstration. Several ITWA members were in attendance to help them celebrate this milestone. I am so proud to see that the Hercamps have survived for 50 years, and I'm sure Allen was there in spirit and is very proud of his family's accomplishments.

On Friday the 17th I took a trip over to Crawfordsville, where Loyal, Diana and Josh Bell were hosting a celebration for the 75th anniversary of Froedge's Inc. They were joined by their entire crew, as they hosted a pulled pork meal with sides, refreshments and cake for their community and friends. They also had their equipment on display, and entertainment for the evening was provided by Cook and Belle. It was a great evening, and again I was glad to see the ITWA members and associate members who came out to join in the celebration with the Bell family.

Folks, this is what this association is about. We are one big family, and although there are lots of benefits of belonging to ITWA, I would have to say if you participate in the fellowship, you will gain lifelong friends that are always there and willing to help a fellow member. I can only hope that our younger members will make the time to establish the friendships, and enjoy the fellowship that I have had over the years.

Also this month we are busy planning fall meetings, and I look forward to attending as many of the meetings as I can. Crystal and the ladies are actively working on plans for the Annual Meeting and Christmas party as well.

Till next time,

Sue



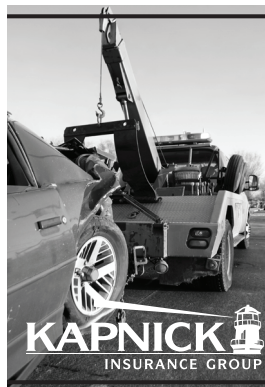
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DOT CHAT WITH BRENT HOOVER



Hello and welcome back! If you are new to the column I would like to take a minute and bring you up to speed on who I am. My name is Brent Hoover. I am a Master Trooper with the Indiana State Police. October marked my 16th year with the ISP. I am assigned to the Commercial Vehicle Enforcement Division or CVED for short. My primary daily duty is to enforce the State and Federal Regulations for CMVs in the State of Indiana. I am certified to complete Part A and B Inspections, as well as General Haz-mat and Cargo Tank inspections. I am also a Part B Instructor for the National Training Center, which means I teach new inspectors how to inspect and document level 1 inspections. I have competed twice in the North American Inspectors Championships. I am the current administrator of the CVED Facebook page, where I post about tips and tricks to improve your pre-trip inspections and to avoid common roadside violations.

Over the next few months, we will be discussing some of the top violations that I see roadside and how we can go about making sure that we are not making the same mistakes. This month I would like to discuss brakes and how we can see if a brake is working.

When you conduct your pre-trip inspection on your CMV, make sure to take time to check each brake for proper function. In the examples below I will explain more.

Example A: Note the large amount of dry, powdery rust on the brake pads and drums. A brake that is working correctly will not be leaving rust on these components. Instead, there will be more brake dust consistency.

Example B: Note the large gap between the brake lining and the brake drum. A properly adjusted brake will have just the slightest bit of a gap.

Example C: This one is a little tougher to see in the photo, but the S Cam roller is missing. With the S Cam roller missing, the brake will not operate correctly.

If you have any questions, please feel free to reach out to me @ bhoover@isp.in.gov!



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†Limited time offer valid for new Speedway SuperFleet Mastercard applications received from 1/1/2021 through 12/31/2021. New approved accounts will earn 15 cents per gallon rebate on Speedway fuel purchases in the first three months after account setup. Rebates are cents per gallon based on the number of gallons purchased at Speedway locations per calendar month. The maximum promotional rebate in any one-month period, regardless of billing terms, is \$300. Rebates are subject to forfeiture if account is not in good standing.

*Rebates are cents per gallon based on the number of gallons purchased at Speedway locations per calendar month. Rebates will be reflected on your billing statement in the form of a statement credit. Not valid on aviation, bulk fuel, propane or natural gas purchases. Rebates are subject to forfeiture if account is not in good standing. Program pricing is subject to change any time beginning 12 months after sign-up.

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ITWA LADIES AUXILIARY

Hello Everyone!

This month I would like to talk about the 2021 ITWA Annual Meeting and Holiday Celebration which is taking place on Saturday, December 11, at Fair Oaks Farm.

We have blocked rooms at the Fairfield Inn for Saturday night. The cut-off date is November 11...so remember to reserve your rooms early. You may contact the hotel directly at 219-394-2100 and request the "ITWA Annual Meeting and Holiday Celebration" room block.

We have a nice dinner planned. The Farmhouse Holiday Feast Buffet will be served.

Santa and Mrs. Claus will make a surprise visit at the party. Also prior to the party, the children will be excited to receive a letter from Santa Claus delivered to their home.

As the Ladies Auxiliary's mission in planning a Christmas Party is to promote fellowship amongst our members, part of our mission is to help provide financial support for ITWA. We will host a Silent Auction, as we did at the 2019 Christmas Party, as a fundraiser for the Sonny Henline Survivor Fund. We ask that each company bring a gift basket or item for this year's auction. Also let your vendors know about the ITWA Survivor Fund and ask them to donate an item for our Silent Auction.

Registration information for the party will be coming soon. Be sure to watch next month's newsletter for more details.

I encourage each of you to make plans to "Celebrate the Holidays" with your ITWA family and friends on December 11, 2021.

Until next month,

Crystal



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31 DIESEL TRUCK & WRECKER SERVICE – 50 YEARS

Article from *The Tribune* (Seymour edition 08/25/2021)

Please see website for full story and photos.

Allen Hercamp was enamored with the large equipment used for his towing business.

At the time of his death in 2001, the wreckers used for 31 Diesel Truck and Wrecker Service Inc. were dated and they were “getting by with what we had,” said his grandson, Josh Hercamp.

Allen would be proud to know how the business has grown since then, adding fleet to the towing business and growing the offerings to include cranes and tractor-trailers to haul equipment like forklifts and excavation equipment.

“Now seeing where we’re at and the type of equipment that we’re running and the jobs that we’re doing, I think he would just be absolutely beside himself,” Josh said. “There are not many times that go by that I don’t think about ‘Man, if he could only just see what we’re doing here now.’”

Allen also would be proud to know the family-owned business he and his wife, Patty, started in 1971 now has three generations of ownership and is celebrating its 50th anniversary.



Family members associated with the business today include siblings Mickey Hercamp, Mark Hercamp and Peggy Norman and Josh's sister, Kiersten Robbins. Peggy said her mother retired this year, and her daughter works there part time.

"That's a big part of it because you don't lose that aspect of responsibility and care that you're trying to do in the business," Josh said of the family's involvement. "That's just big. You take stock in what you're trying to provide, a service for these people."

While they have celebrated business milestones in the past with customers, the family decided to add the public to the festivities for the 50th anniversary.

From 11 a.m. to 3 p.m. Saturday, people are invited to stop by 31 Wrecker Service and Hercamp Crane at 11012 E. County Road 800N, Seymour, right off of U.S. 31 2½ miles north of the junction of U.S. 50 and U.S. 31.

View equipment on display, enjoy a pulled pork meal with sides and participate in games and children's activities. Attendees also will be eligible to win door prizes, and the Radio 96.3 Cool Bus will be in attendance.

Also, at 2 p.m., there will be a live demonstration on recovering a truck and a car from an accident.

"You just don't see 50 years very often. You don't see three generations very often. It's just something you want to celebrate," Josh said. "We've made it, and it's just something we want to share with people, that 'Hey, we're here, and we're not going anywhere' and just try to have a relaxing, fun day. ... It's to try to lighten it up a little bit so we can just have a little bit of fun, too."

From repairs to wreckers

The business started in 1971 as 31 Repair Center and was located at U.S. 31 and County Road 560N, where Jackson County Animal Clinic is today. It did mechanical work on heavy-duty vehicles.

"My dad used to work at Cummins," Norman said. "He was a truck driver, and he was off the road and gone all of the time. There were five of us (children). He decided he wanted to be home, so that got (the repair business) started. That was Dad's dream."

In the mid-1970s, wrecker service was added to the business. Norman said they fabricated their own wreckers. "When my brothers were 13, they helped my dad overhaul engines, so they started at a young age," she said. "Back then, you didn't have to have CDLs, and they would go out and do stuff."

Still today, 31 Wrecker is most known for its towing capabilities.

"It's literally anything from the smallest thing to the biggest thing you can handle you can think of," Josh said, noting that ranges from a moped or motorcycle to an oversize load tractor-trailer.

Most of their towing is done in Jackson, Bartholomew and Jennings counties, but they occasionally do longer distance in-state or out-of-state towing for local large trucking companies.

When a second location opened in Columbus in 2008, that solely focused on light-duty towing in Bartholomew, Brown and Johnson counties.

Between the two locations, the business has six large wreckers.

“By going up there, we started doing more light-duty towing on cars, so you’re dealing with more of the everyday public,” Josh said. “Down here (in Seymour), we really don’t. It’s all commercial-based. You’ve got trucking companies. You’ve got truck drivers. That was a big change, kind of readjusting where we were at because it is a different ballgame when you’re dealing with commercial stuff.”

Equipment and experience

The heavy-duty towing side of the business was modeled around recovery of big truck wrecks.

Between the wreckers, Bobcats, forklifts and other secondary equipment, 31 Wrecker personnel can arrive at the scene of a big truck wreck and clean up the site quicker.

With U.S. 31., U.S. 50 and Interstate 65 in the area, they frequently respond to accidents.

“We’ve built ourselves to be self-sufficient in heavy truck recovery so we’re not always calling for help,” Josh said. “We’ve built our business around getting that interstate cleaned up,” he said. “I told somebody one time ‘That interstate means a lot to us. You’re just driving up and down it, but to me, that’s part of our job is keeping that thing open.’ We don’t take that lightly at all. We build it up to make sure we’re there, we’re gone, we’ve got travel lanes open as quickly as possible.”

Norman said wrecks happen at all hours of the day, so employees have to be ready to respond.

“The longer the road is closed, the more chances of accidents happening, so that’s another thing they strive to do,” she said.

Josh said the on-call aspect can make it very tiring, but 31 Wrecker relies on its equipment and employee experience to get the job done.

“We run a pretty good on-call schedule now to where every single weeknight and every weekend, there are two primary heavy-duty guys on call,” he said.

“This group gets it,” he said. “If they hear that we’re working on a big truck wreck, they’ll drop what they’re doing and they’ll come in. ... When the big stuff happens, it’s all hands on deck. If you’re around and you can come, you’re coming in. We’ve got a good group that responds well to that.”

Diversification pays off

The business also continues to man a complete truck and trailer repair shop as a tribute to its roots. Work includes engine swaps and overhauls and various types of repairs.

Less than 10 years ago, my dad (Mickey) was wanting to try to actually cut back on the major engine repair, and now, we're doing more in a year," Josh said. "I'd say 10 to 15 years ago, if we did four to six overhauls in a year, that was a heavy year. Last year, I think I counted 23. The year before was in the 20s, as well."

In the late 1990s, they bought their first crane and named that side of the business Hercamp Crane.

"Darlage Crane used to be down the road, and my dad and him were really good friends," Norman said. "He retired, and I think that got my dad thinking, 'Well, he had a lot of work, he knew what he was doing.' They were best friends, and he knew what kind of work he did, and I think that probably nudged it a little bit and got him started."

Josh said they started small to "throw our hat in the ring," and it took off from there.

At one point, they had up to six cranes. Now, they have four. A big part of that side of the business is setting modular homes, air conditioning units, cooling equipment, trusses and piping.

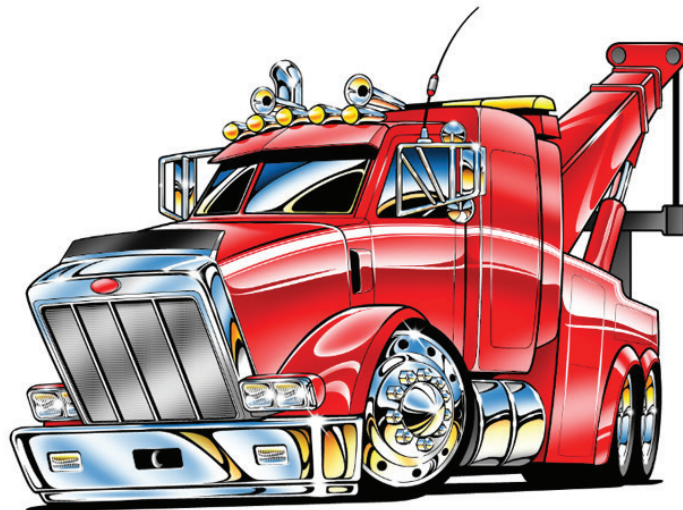
"Basically, looking for diversification, seeing the market. I guess things, you could say, were kind of stagnant, and we were looking to just grow, so we bought our first crane," Josh said. "Then also, shortly thereafter, we bought a truck and a trailer to start doing equipment hauling."

The regional equipment hauling has been done around Indiana and also has gone into Illinois, Kentucky and Ohio.

Over the past decade, Josh said the business has been fortunate to have very low turnover, as most of the 16 employees have been there for many years. Mark started full time in 1978, Mickey in 1981, Peggy in 1986 and Josh in 2008.

"It's very cliché for some family businesses to say you treat the business like a family. Our low turnover rate I think should speak to that," Josh said.

"We have truly been blessed," Peggy said. "God has truly blessed us."



BMV UPDATES MECHANIC'S LIEN BILL OF SALE

As a result of the legislative change that raised the amount of storage for vehicles over 30 feet to go to \$2,500, BMV updated the Mechanic's Lien Bill of Sale. The new revision is **State Form 2310 (R7/7/21)**.

To access the form online, please go to: [BMV: Titles: Special Titling Circumstances](#).

The form is part of the packet for abandoned vehicles above and under the \$3,500 Mechanic's Lien Title Application Packet. The link also contains the form for the Certificate of Authority – Disposal of a Motor Vehicle- State Form 55018. This form has not been updated.

WreckMaster Training Schedule

Moore's Towing in Elkhart is planning a Level 2/3 class in November. The class will be a Friday/Saturday course. More details coming soon.

If you know of trainings, please share them with ITWA so we can share them with the entire membership.

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SAVE THE DATE

Christmas Party December 11, 2021

ITWA CHRISTMAS PARTY

The Christmas Party / Annual Meeting will be held on December 11, 2021 at Fair Oaks. We will have sessions (more details next month) followed by the Annual Meeting and Christmas Party.

To book your rooms at the Fairfield Inn & Suites at Fair Oaks Farm, here is the link:

[Book Your Group Rate | Marriott International](#)

Rooms start at \$129 per night.

The room block expires November 11, 2021

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